



## MARCO BARONTI

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**Ingegnere TLC, da 26 anni nel settore con esperienze in multinazionali quali IBM e Telecom Italia, sono ora Sales Manager di Connecting Project**

[www.connectingproject.it](http://www.connectingproject.it)

**Società di Ingegneria che offre servizi Professionali ad Operatori del settore Telecomunicazioni**

### **Personal Information**

Born: Feb 3, 1964 Pontedera (Pi) - Italy  
Nationality: Italian  
Married (with Giusi, teacher), 2 sons (1995-2000)  
Hobby: Music, Weather forecast, running

### **Educational**

**Diploma Liceo Scientifico (52/60) in Pontedera, July 1982**  
**5-years Degree in Electronic (Telecommunications) Engineering**  
(102/110) in Pisa, 1989  
**Fluent Business English**

**September 1989 ----> March 1990**

ESA post-degree job (CPFSK application in digital transmission systems)

**March 1990 → November 1991**

**IBM Italia** (and Semea) c/o Main Branch in Milano:  
marketing-oriented training course in Novedrate (Co) (6 months), then Software Engineer  
on AS400 Systems

**November 1991 → August 1998:**

**SIP (Telecom Italia)** c/o Toscana-Liguria in Firenze:

System and Technical Engineer (pre and post-sale)

**August 1998 → August 2000**

**Snai Servizi Spazio Gioco (Snai Group)**

CTO TLC area

**March 2002 → Dec 2017**

General Account Manager of Ceragon Networks ([www.ceragon.com](http://www.ceragon.com))

Jan 2018 → Now

Sales Manager at [www.connectingproject.it](http://www.connectingproject.it)

**Enhanced experience and know-how on:**

**Italian Telco (wholesale and business Clients)**